

【Monthly Status Report for FY 2015】

Dec 17th, 2015
Tokyo Stock Exchange
2nd section, 8202
Corporate Planning Section,
President's Office

【 I 】 Status of the inbound industry. *These data are preliminary figures related to Laox's domestic store sales.

** The numbers of stores are as of the end of each month. ***The numbers of visitors to Japan are published by JNTO.

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Ratio to last year* All Laox stores in Japan	251%	348%	266%	285%	364%	402%	272%	265%	224%	184%	135%	
Number of Laox stores**	17	18	18	21	23	24	24	23	30	32	32	
Total number of visitors to Laox stores	107,384	207,590	186,714	253,006	327,791	412,386	444,887	490,393	426,223	528,781	438,128	
Number of foreign visitors to Japan***	1,218,393	1,386,982	1,525,879	1,764,691	1,641,800	1,602,200	1,918,400	1,817,100	1,612,300	1,829,300	1,647,600	
Number of Chinese visitors to Japan***	226,214	359,080	338,121	405,731	387,200	462,300	576,900	591,500	491,200	445,600	363,000	

【 II 】 New store openings: 17 stores as of the end of Dec. 2014

- New openings -

- Feb. 15th AEON MALL NARITA Store (159.70m²)
- Mar. 7th Daimaru Shinsaibashi Store (105.45m²)
- Apr. 2nd Nagasaki International Cruise Ship Terminal Store (29.75m²)
* Opens only when a cruise ship arrives
- Apr. 4th Shinsaibashi Opa store (29.75m²)
- Apr. 18th Tower City Nagasaki Store (578.15m²)
* Opens only when a cruise ship arrives
- May. 22nd Hakodate Red Brick Store (169.06m²)
- May. 29th Otaru Canal Store (419.80m²)
- Jun. 6th Shinjuku Main Store (2100.99m²)

- Closed -

- Mar. 31st New Chitose Airport Store
- Aug. 26th Shinsaibashi Opa Store
(converted to a space for product exhibition and promotion)

- New openings -

- Sep. 1st Daimaru Kobe Store (90.0m²)
- Sep. 5th Nikko Toshogu Store (435.56m²)
- Sep. 5th Shinsaibashi-suji Store (775.5m²)
- Sep. 12th Daimaru Kyoto Store (99.4m²)
- Sep. 18th Ginza EXITMELSA Store (1,586.62m²)
- Sep. 19th Asahikawa Ekimae Store (548.76m²)
- Sep. 28th Marinoa City Fukuoka Store (459.35m²)
- Oct. 15th Daimaru Fukuoka Tenjin Store (212.20m²)
- Oct. 21st Haneda Airport Store (93.0m²)

- Intra-facility relocation -

- Sep. 1st Daimaru shinsaibashi Store
(105.45m²→386.6 m²)

【 III 】 Supplementary information-

- Sales versus previous year-

Compared to previous year (201401-12), the sales of November was the highest level as monthly basis.

- The total number of the customers to our stores -

The multiple visits of the customers from cruise ships increased.
72% of Chinese visitors to Japan, visited our stores accounting to our preliminary aggregate results.